

# 3Q 2023 Investor Conference

December 13, 2023



### **Safe Harbor Notice**

- This presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements.
- Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

#### 1Q~3Q 2023 Income Statement

Amount: N	T\$ <sup>-</sup>	Thousand
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	1Q~3Q 2023		1Q~3Q 2022		Growth	
Net Revenue	2,540,018	100%	3,138,960	100%	-19%	
Cost of Revenue	(2,058,975)	(81%)	(2,621,062)	(84%)	-21%	
Gross Profit	481,043	19%	517,898	16%	-7%	
Operating Expenses	(261,896)	(10%)	(260,469)	(8%)	1%	
Income from Operations	219,147	9%	257,429	8%	-15%	
Non-Operating Income & Expense	107,384	4%	209,738	7	-49%	
Profit before Income Tax	326,531	13%	467,167	15%	-30%	
Net Income	245,772	10%	349,131	11%	-30%	
EPS(NT\$) - Basic (*)	2.17		3.13	_	-0.96	

## **Balance Sheet**

Amount: NT\$ Thousand

2023.9.3	80	2022.12.31		2022.9.30	
2,696,174	36%	1,966,577	30%	1,676,952	26%
542,536	7%	602,419	10%	770,793	12%
296,870	4%	369,312	6%	407,144	6%
3,849,265	50%	3,160,229	49%	3,253,904	50%
165,007	2%	190,114	3%	199,714	3%
7,674,411	100%	6,414,246	100%	6,450,338	100%
2,171,544	28%	2,471,247	39%	2,499,704	39%
36,993	1	65,235	1%	51,466	1
2,208,537	29%	2,536,482	40%	2,551,170	40%
5,465,874	71%	3,877,764	60%	3,899,168	60%
	2,696,174 542,536 296,870 3,849,265 165,007 7,674,411 2,171,544 36,993 2,208,537	542,536 7% 296,870 4% 3,849,265 50% 165,007 2% 7,674,411 100% 2,171,544 28% 36,993 1 2,208,537 29%	2,696,174       36%       1,966,577         542,536       7%       602,419         296,870       4%       369,312         3,849,265       50%       3,160,229         165,007       2%       190,114         7,674,411       100%       6,414,246         2,171,544       28%       2,471,247         36,993       1       65,235         2,208,537       29%       2,536,482	2,696,174       36%       1,966,577       30%         542,536       7%       602,419       10%         296,870       4%       369,312       6%         3,849,265       50%       3,160,229       49%         165,007       2%       190,114       3%         7,674,411       100%       6,414,246       100%         2,171,544       28%       2,471,247       39%         36,993       1       65,235       1%         2,208,537       29%       2,536,482       40%	2,696,174       36%       1,966,577       30%       1,676,952         542,536       7%       602,419       10%       770,793         296,870       4%       369,312       6%       407,144         3,849,265       50%       3,160,229       49%       3,253,904         165,007       2%       190,114       3%       199,714         7,674,411       100%       6,414,246       100%       6,450,338         2,171,544       28%       2,471,247       39%       2,499,704         36,993       1       65,235       1%       51,466         2,208,537       29%       2,536,482       40%       2,551,170

## **Key Financial Indices**

AR Turnover (Days)

Inventory Turnover (Days)

AP Turnover (Days)

**Cash Conversion Cycle (Days)** 

**Current Ratio** 

**Debt Ratio** 

2023.9.30	
62	
44	
85	
21	
164%	
29%	

2022.12.31	
45	
47	
75	
17	
120%	
39%	

2022.9.30
53
49
75
27
116%
40%

http://www.csi-sensor.com.tw/